

# JOB VACANCY



**LNG Marketing &  
Coordination  
Assistant Manager**

*Directorate : Operation*

*Reporting to : Marketing and Sales Manager*

*Work Location : Jakarta*

## Job Responsibilities

- Manage and monitor the development of marketing strategy for spot cargo sales and long-term LNG sales, including spot vessels charter to ensure timely availability of strategy in line with LNG production target.
- Manage and monitor market analysis on spot market and long-term LNG intelligence as basis in developing spot cargo sales strategy to ensure timely, accurate, and valid data and information for management's decision making.
- Manage and monitor the selection of ship vessels in the market for LNG cargo and spot, review the ship's condition and performance in order to develop strategy for ship charter activities.
- Conduct negotiation with ship owners and conclude the ship chartering agreement in order to finalize ship agreement charter according to DSLNG requirement.
- Manage and lead the internal coordination activities with related Departments to ensure smooth communication across Marketing and Sales Department
- Lead the communication and negotiation activities with potential buyers of LNG spot in order to find the right buyers with the most competitive terms.
- Review and validate commercial reports related to LNG marketing, sales, and production in order to provide DSLNG's Management with comprehensive and accurate information in decision making.

## Job Qualifications

- Bachelor degree in Marketing, Finance, Accounting or Economics is preferred.
- Minimum of 5 years work experience in commercial and operational related position within oil and gas industry.

### ***\*Specific Conditions:***

Contract Base (one year for initial stage with subject to permanent)

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*Please send your complete application letter, CV, recent photograph, current remuneration and expected remuneration to [recruitment@donggi-senoro.com](mailto:recruitment@donggi-senoro.com) and put the vacancy code "Position Name" as the email Subject (not more than 300kb).*

*DSLNG will maintain the confidentiality of information from the applicants. Please note that DSLNG never solicit any charge from the candidates during the recruitment process and is not responsible for charges that is requested by any party who declared from the company. The entire selection process is based on the results of the competency tests.*

*Only candidate(s) who meet the criteria will be contacted.*